

## Message Text

UNCLASSIFIED

PAGE 01 KHARTO 03745 171311Z  
ACTION COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 /016 W  
----- 043576 /41  
R 171134Z DEC 76  
FM AMEMBASSY KHARTOUM  
TO SECSTATE WASHDC 3212

UNCLAS KHARTOUM 3745

E.O. 11652: N/A  
TAGS:BENC, BAGB, SU  
SUBJECT: MAJOR PROJECT: KENANA SUGAR MILL CONSTRUCTION

REFS: (A) STATE 304418 (B) STATE 230239 (C) KHARTOUM 2988

1. REF B INDICATED THAT NO RESPONSE HAS BEEN SENT TO  
REFTEL A. EMBASSY REPLIED TO REFTEL A BY REFTEL C  
ON OCT 12.

2. WE STILL DO NOT HAVE NAMES OF ALL THE FOREIGN  
COMPETITORS SHORT-LISTED FOR ACTUAL SUGAR MILL  
CONSTRUCTION. WE UNDERSTAND THAT TECHNIP ISSUED  
ADDENDUM TO TENDER DOCUMENTS WHICH ALLOWED COMPETITORS  
TO CHANGE THEIR PRICES. REPRESENTATIVE OF ARKEL TOLD  
ECONOFF DEC 12 THAT TECHNIP WAS NEGOTIATING WITH FOSTER  
WHEELER WHO HAD SUBSTANTIALLY LOWERED THEIR BID.  
REPORTEDLY, ON FIRST ROUND THEY WERE HIGH BIDDER. ON  
OTHER HAND, SEVERAL OTHER COMPETITORS DROPPED OUT WHEN  
THEY RECEIVED NEW BID DOCUMENTS. LOW BIDDER REPORTEDLY  
ADDED \$13 MILLION TO HIS OFFER. WE UNDERSTOOD THAT  
PRINCIPAL COMPETITOR IS A PHILIPPINE FIRM EXPERIENCED  
IN SUGAR MILL CONSTRUCTION.  
BREWER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 17 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976KHARTO03745  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760464-0917  
**From:** KHARTOUM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761234/aaaabcvj.tel  
**Line Count:** 46  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 304418, 76 STATE 230239, 76 KHARTOUM 2988  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** schwenja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 24 MAY 2004  
**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: KENANA SUGAR MILL CONSTRUCTION  
**TAGS:** BENC, BAGB, SU  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006